

GLOBAL SUPPLY CHAIN DIRECTOR

Procurement • Materials • Logistics • Inventory • Strategies

Accounts Payable Monitoring	Imports / Exports	Pricing Negotiations
\$\$\$MM Budgets / Sales Forecasts	International Shipping	RFPs / RFQs
Contract Negotiations / T&C	IT Procurement	Team Leadership / Training
ERP Systems Implementations	Management Reporting	Vendor Sourcing / Matrix

Industries: Manufacturing, Testing Equipment, Jewelry

Global Sourcing: China, U.K., Hong Kong, Switzerland, Turkey, India, Middle East

Supply Chain Strategies: Created new procurement processes to redefine vague supply chain channels. Eliminated high dependence on crucial vendors to reduce downtime through an uninterrupted supply of materials.

Vendor Relations: Established evaluation system and audited all vendors and logistics partners. Eliminated low-performing vendors and brought on new ones. Achieved 6% increase in profitability.

Revenue Growth / New Product Line: Assisted in defining new product line to extend to Eastern European countries. Sourced vendors, materials and supply chain elements. Established safe and profitable supply chain routes. New market was profitable and increased revenue by 12%.

Move of production from Switzerland to China: Played integral role in move of assembly line to new Chinese facility to support major changes of corporate business model. Procured assembly capital equipment and established logistics support. Sourced and created new matrix of vendors as supply chain partners.

Global workforce: Assisted with integration of local work culture and ethics for employees in China, Turkey, Hong Kong, and Switzerland. Brought in bilingual associates to establish good communication.

Professional Background

Confidential Corporation, Dallas, TX 2009 – 2017
OEM manufacture of testing equipment and turnkey solutions. Operations in U.S., China, India and Poland.

Materials Manager

Oversaw quotes, tenders, and purchase process. Negotiated contracts with vendors and subcontractors, monitored performance, and tracked accounts payable. Oversaw logistics, imports, exports, and both domestic and international shipping of machinery and materials. Supported activities for major accounts such as American Airlines and Toyota.

Managed staff of five with Senior Buyer, two Junior Buyers, Shipping Coordinator, Inventory Controller.

Confidential Corporation, Istanbul, Turkey 2005 – 2009
Middle East distribution hub for jewelry manufacturing and global distribution

Supply Chain Manager, 2007 – 2009

Senior Buyer, 2005 – 2007

Headed supply chain function for annual purchases up to \$15 million for gold and diamonds. Sourced from China, Hong Kong, India and Europe for high-value commodity market.

Tools for Transition Sample Resume

Confidential Corporation (Continued)

Analyzed monetary exposure to inventory and orders. Liaised with sales department for forecasts, assessed market trends, and had input into new product development. Monitored accounts payable activity.

- Streamlined supply chain function to meet JIT inventory targets.
- Worked as a core team member and functional consultant for full implementation of MM module in SAP R3.

Early Career

Confidential Company, Mumbai, India
Manufacturer of industrial castings and high-pressure molding products

Assistant Manager / Management Trainee

Profile

Education:

Confidential University, India
Advanced Post-Bachelor Diploma (MBA Equivalent)
Dual Major: Management / Marketing

Confidential University, India
Bachelor of Science (B.S.), major in Science

Earlier Microsoft Certifications:

System Engineer, System Administrator, Certified Training, Certified Professional

Affiliation:

Institute of Supply Chain Management, ISM

Software:

SAP R3, Microsoft Great Plains

International:

Business travel to China, Switzerland, India, Turkey and Hong Kong for sourcing and international trade shows

